

Flexible revenue accounting with robust decision support

Sabre AirVision Revenue Accounting

Challenges

Traditionally, revenue accounting has been a manual, complex process that can be error-prone and expensive. In addition, airlines are facing multiple challenges: consolidation, fuel prices, excess capacity, slumping premium fares and staggering losses. To address these challenges, revenue accounting must become not only more automated and accurate, but an integral function that can help reduce cost structures, manage cash more closely, and provide robust decision-support, more than ever before.

You need a smart, flexible revenue accounting solution that frees you to adapt your business model as the industry evolves, provide decision support to help run your business — not just do the books — and help maximize cash flow and drive out costs with streamlined processes and seamless data integration.

Sophisticated Solutions

Sabre® AirVision™ Revenue Accounting is a flexible solution that can work for any business model — from full network airlines, to hybrid, to low-cost carriers handling traditional revenue — as well as ancillary services.

It has comprehensive and customizable decision-support tools giving you direct access to your data so you can conduct thorough analysis tailored to your airline and competitive situation.

Revenue Accounting easily integrates with your systems to maximize cash flow from all interline and agency distribution channels.

Our integration and delivery models can help drive costs out of the business by streamlining processes and reducing labor expense.

Real Results

Offered through our *Sabre® eMergo® Web Access* environment, you incur minimal

Sabre's streamlined processes and automatic audits generated over \$750,000 in profit for one customer in a single year!

upfront capital costs and are freed from the burden of added IT expertise. *Revenue Accounting* has consistently proven to reduce costs and increase revenue for airlines up to 3 percent of annual revenues.

Key Benefits

Flexible system Provides proper accounting and reporting for carriers as their business model evolves. We fully account for transportation revenue as well as ancillary revenues, surcharges and taxes/fees.

Better Decision Making Offers comprehensive reporting that aligns with your business including information at the operated flight-leg level and detailed reporting on ancillary revenue, upline and downline passenger yields within journey O&D. *Revenue Accounting* includes comprehensive and flexible tools that give you complete access to your financial information.

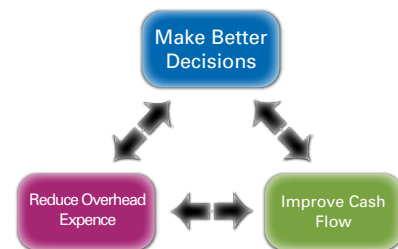
Increased Cash Flow Ensures fast and accurate settlement so you get your cash when you should. The proration engine is compliant with both ACH and ICH for settlement and is also integrated with BSPs and ARC for the quickest recognition of settlements.

Lower Expenses Integrates with internal reservations and finance systems to automate data loading, audits, proration and matching resulting in efficient processes and minimal errors.

Revenue Accounting can be delivered as a complete managed solution (BPO) offering the largest possible overhead expense reduction.

Features

- Sales-based accounting system that automatically captures, validates and records ticket data from issuing CRS as well as predominant industry sources,
- Automatically identifies tickets for ADM/ACM generation based on audits,
- Automatically audits and prorates fares, commissions and taxes including ancillary revenue and surcharges,
- Supports electronic miscellaneous documents (EMD),
- Automatically generates inward/outward billing for interline partners and generates or accepts IDEC files,
- Maintains historical ticket information for market intelligence and ad hoc reporting/analysis,
- Offers comprehensive reporting plus business objects query tool allowing full access to data with capability to self design unique revenue reporting,
- Interfaces with industry data suppliers. Integrates with *SabreSonic® Customer Sales & Service*, *SabreSonic® Loyalty* and *Sabre® AirVision® Revenue Manager*.



Our Unique Experience

At *Sabre Airline Solutions®*, our team of experts is ready to help power your progress by lowering your costs and generating more revenue for your airline. And with our comprehensive portfolio, you can market your experience, sell your product, serve your customers and operate efficiently across your entire airline.

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